

# **Orbis Global Equity**

Investing globally has its advantages. Our global investment universe lets us look anywhere for opportunities, our global research capability lets us analyse individual companies across the world in depth, and our unconstrained global mandate lets us invest behind our research rather than hugging an index.

Last quarter, we discussed a particularly prominent result of this approach: while the US is home to some of our highest-conviction ideas, just one third of the Orbis Global Equity Strategy is invested in the US, which accounts for two thirds of the MSCI World Index. To be so heavily underweight the US, we must be heavily overweight somewhere else, and roughly a quarter of the portfolio today is invested in emerging market (EM) shares. True to our bottom-up approach, almost all of that EM exposure comes from just eight positions.

One of the largest of those positions is in South Africa-listed Naspers, a holding company whose key underlying asset is a 29% stake in the Chinese internet juggernaut Tencent. Naspers is an especially vivid illustration of our global research capability, as both our EM and Europe analyst teams have independently found it attractive. Here, stockpickers from those teams provide their perspectives on the stock.

## The view from our EM team

We have known Naspers well for a very long time, through both our own research and that of our South African sister company, Allan Gray Proprietary Limited.

Allan Gray held Naspers at the inception of its first unit trust in 1998. At Orbis, our Funds have owned Naspers on and off since 1998—our initial research predating both the \$34m investment in Tencent that would come to define Naspers' value and the formation of our dedicated EM research team. (Embarrassingly, our ownership in the company was larger in the past than today.) In the EM team, we have followed Tencent closely since 2008, during the initial work on the Chinese online game industry that led to our longstanding investment in NetEase. We have returned to analyse Tencent repeatedly over that time, joined in recent years by our colleagues in the Global Sector and Europe teams, and we discuss Naspers frequently with the team at Allan Gray. Across the Orbis Funds, we have owned Naspers continuously since 2016, and we have also owned Tencent in some Funds.

Years of research have given us a deep appreciation for the strength of Tencent. Sitting in our EM team in Hong Kong, it is challenging to appropriately convey Tencent's scale to people outside China, but the business can be thought of in four main parts: social media, online games, payments, and stakes in other firms.

"Social media" is too small a term to describe WeChat, Tencent's messaging-based super app that is indispensable to daily life in China. WeChat is not like WhatsApp; it is like WhatsApp, Facebook, Apple News, PayPal, Spotify, Uber, Deliveroo, and the App Store all rolled into one. China's near-billion internet users spend roughly four hours a day—over 40% of their internet time—on Tencent's apps.

Tencent is also the largest online game operator in China, and a formidable competitor for NetEase. As it is for NetEase, running popular online games is incredibly lucrative for Tencent—the company's self-developed arena battle game Honor of Kings is the highest grossing game of all time both in China and globally.

In payments, Tencent's WeChat Pay operates in a duopoly with Alibaba's Ant Financial. The two platforms dominate online and offline transactions, with Chinese consumers using QR codes rather than credit cards for everyday purchases.

On top of its operating units, Tencent holds an enviable portfolio of stakes in Chinese internet businesses and global gaming businesses. For Chinese businesses like Pinduoduo, Meituan, JD, or Didi, Tencent is an attractive partner, as it can take a stake and use WeChat to help investee companies advertise and grow. And for game studios like Epic (developer of Fortnite) or Riot (League of Legends), Tencent ownership comes with the leading game distribution platform in China.

None of these businesses is without risk. China's regulators have recently clamped down on fintech companies including Ant and Tencent, scuppering Ant's planned IPO and imposing capital requirements on digital lenders. The government is casting a more sceptical eye over potentially anticompetitive practices from dominant tech platforms. Exclusivity deals and preferential advertising practices have already come under fire, and closed ecosystems such as Tencent's could be prised open, with wide-ranging implications. (Imagine Apple having to open up the App Store.) Game regulators have halted approvals in the past and could do so again. And, finally, China-US tensions could paint a target on Tencent's back.

Yet we must weigh those risks in the context of Tencent's cash generation, growth potential, and valuation. The company generated \$16bn of free cash flow last year, and should be able to grow that number at a near-20% annual rate. Stripping out the value of its stakes in other firms, that leaves Tencent trading at 33 times free cash flow—not optically cheap, but not unreasonable given the fundamentals.

And Tencent is not the only great company in the Naspers stable. Naspers also offers exposure to a range of interesting EM tech businesses such as Delivery Hero, Mail.ru, takealot.com, and PayU, to name just a few.



# Orbis Global Equity (continued)

Through Naspers, we can gain exposure to Tencent and these other emerging markets technology businesses at a 50% discount. This looks attractive, even when applying an appropriate holding company haircut. As Ed discusses below, that comes with complexity, but owning an excellent collection of businesses at a large discount strikes us as a compelling opportunity.

# The view from our Europe team

How does a stockpicker in Europe end up investing in Naspers?

Our work in the Europe team started more than a year ago when Naspers created a company called Prosus to hold its stakes in Tencent and other international internet companies. The move was intended to narrow the discount between Naspers and the value of its underlying assets. Naspers listed Prosus in Amsterdam, which overnight created one of the biggest tech businesses in our backyard.

Researching Tencent, Prosus, and Naspers has been fascinating, both in qualitative terms, and, at the holding company level, in terms of price paid relative to value received. Starting with Tencent's operating businesses, the discounts stack up as we move through the holding companies.

Tencent is one of the world's greatest businesses; perhaps it isn't too much of a stretch to say it could be *the* greatest. While regulation could weaken Tencent's position in the future, the company's competitive moats are formidable today. WeChat gives it both a powerful distributive capability for its current businesses and something to offer potential investees that other suitors cannot match.

Tencent's business is both better quality and better value than it appears because the accounting is conservative on both the income statement and balance sheet. On the income statement, most growth investments are either expensed or are off the statement altogether in the form of foregone revenues. On the balance sheet, Tencent is itself a holding company, and lots of investments in associates are held well below current value.

One level up is Prosus, a holding company which holds a 29% stake in Tencent as well as a cash pile and a range of international internet companies. In addition to those Stefan mentions above, Prosus holds a range of leading online classified businesses in verticals such as real estate and autos. Here, our research on Auto Trader and Rightmove in the UK has helped us understand the outstanding economics of leading classified businesses, with the #1 player often earning operating margins of 60% or higher. Prosus' classified businesses are ranked #1 in dozens of countries globally. If we roll these assets in together with the Tencent stake, Prosus appears to trade at roughly a 40% discount to the value of its underlying parts.

Another level up is Naspers, which owns 73% of Prosus. Naspers trades at a roughly 20% discount to its Prosus stake, and at a roughly 50% discount to its net asset value. By the time we've worked our way up the capital structure via Prosus to Naspers, we appear to be paying less than 20 times core earnings for Tencent. But this discount comes with significant risks and complexity.

The complexity comes from several sources. Naspers' ownership structure is atypical for a start, and while the company previously trimmed its Tencent stake and then created Prosus without negative tax consequences, tax concerns do somewhat limit the company's restructuring options. Management also frets about Naspers' very large weight in South African stockmarket indices. Listing Prosus was intended to help by moving some of this market value from South Africa to Europe, but the discount persists.

Recently, Naspers announced a voluntary exchange where Prosus will offer to buy Naspers shares from existing shareholders in exchange for shares of Prosus. The transaction is meant to narrow the discount, but it is complex and will result in a large cross-shareholding, neither of which are typically rewarded by the market. In addition, the proposed exchange ratio is more favourable to existing Prosus shareholders. We are assessing the deal, and we and our counterparts at Allan Gray have engaged with the company to understand their reasoning and express our views. This share exchange is not likely to be the end destination for Naspers. Looking ahead, we favour actions that simplify Naspers' structure to unlock the value of its underlying assets.

While the transaction is a reminder that the Naspers discount has strings attached, we ultimately come back to valuation, and the discount remains appealingly large. Once one strips out the various investments at each level, the multiple paid for core Tencent's free cash flow at the Naspers level is very probably below the global market average, even with valuation haircuts on the investments. That feels like compelling value indeed.

Commentary contributed by Stefan Magnusson, Orbis Investment Management (Hong Kong) Limited, Hong Kong, and Edward Blain, Orbis Portfolio Management (Europe) LLP, London

This report does not constitute a recommendation to buy, sell or hold any interests, shares or other securities in the companies mentioned in it nor does it constitute financial advice.



### Fact Sheet at 30 June 2021

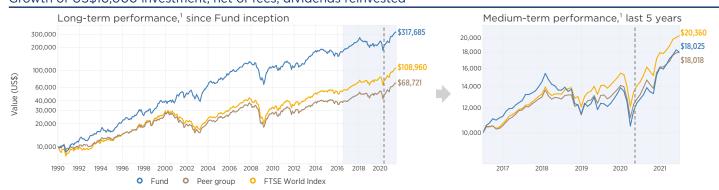
# **Orbis Global Equity Fund**

# Shared Investor Refundable Reserve Fee Share Class (A) ("Shared Investor RRF Class (A)")

The Fund is designed to be exposed to all of the risks and rewards of selected global equities. It aims to earn higher returns than world stockmarkets, without greater risk of loss. The performance fee benchmark ("Benchmark") of the Class is the MSCI World Index, including income, after withholding taxes ("MSCI World Index"). Currency exposure is managed separately to equity exposure.

| Price                       | US\$317.48    | Benchmark              | MSCI World Index      |
|-----------------------------|---------------|------------------------|-----------------------|
| Pricing currency            | US dollars    | Peer group             | Average Global Equity |
| Domicile                    | Bermuda       |                        | Fund Index            |
| Type Open-ended mutual fund |               | Fund size              | US\$6.6 billion       |
| Minimum investment          | US\$50,000    | Fund inception         | 1 January 1990        |
| Dealing Week                | y (Thursdays) | Strategy size          | US\$25.9 billion      |
| Entry/exit fees None        |               | Strategy incept        | ion 1 January 1990    |
| ISIN BM                     | IG6766G1244   | <b>Class inception</b> | 14 May 2020           |

For an initial period of time,\* the Shared Investor RRF Class (A) is charging the fee of the Investor Share Class, reduced by 0.3% per annum,\* with reference to the FTSE World Index, including income, before withholding taxes ("FTSE World Index"). Numerous investors have switched to the Shared Investor RRF Class (A) from the Investor Share Class. This temporary measure will ensure that the fees paid by investors account for underperformance experienced by the Investor Share Class before the inception date of the Shared Investor RRF Class (A). The FTSE World Index is being reported in the relevant sections below during this period. Growth of US\$10,000 investment, net of fees, dividends reinvested



Information for the period before the inception of the Shared Investor RRF Class (A) on 14 May 2020 (date indicated by dashed line above) relates to the Investor Share Class. Returns<sup>1</sup> (%) Geographical & Currency Allocation (%)

|                                    | Fund               | Peer group | FTSE World Index |
|------------------------------------|--------------------|------------|------------------|
| Annualised                         |                    | Net        | Gross            |
| Since Fund inception               | 11.6               | 6.3        | 7.9              |
| 30 years                           | 12.0               | 6.9        | 8.7              |
| 10 years                           | 9.7                | 7.9        | 10.7             |
| 5 years                            | 12.5               | 12.5       | 15.3             |
| 3 years                            | 9.7                | 12.0       | 15.3             |
|                                    | Class              | Peer group | FTSE World Index |
| Since Class inception              | 48.8               | 43.9       | 47.6             |
| 1 year                             | 40.5               | 36.2       | 40.3             |
| Not annualised                     |                    |            |                  |
| Calendar year to date              | 11.8               | 11.3       | 13.1             |
| 3 months                           | 4.7                | 6.6        | 7.7              |
| 1 month                            | (1.7)              |            | 1.3              |
|                                    |                    | Ye         | ar Net %         |
| Deet we when we is a selewale with | an aim an Frund in |            | 07 45 7          |

Best performing calendar year since Fund inception 2003 45.7 Worst performing calendar year since Fund inception 2008 (35.9)

## Risk Measures,<sup>1</sup> since Fund inception

|  | Fund | Peer group | FTSE World Index |
|--|------|------------|------------------|
| Historic maximum drawdown (%)          | 50   | 52         | 54               |
| Months to recovery                     | 42   | 73         | 66               |
| Annualised monthly volatility (%)      | 16.5 | 14.3       | 15.3             |
| Beta vs FTSE World Index               | 0.9  | 0.9        | 1.0              |
| Tracking error vs FTSE World Index (%) | 8.8  | 4.2        | 0.0              |

#### Portfolio Concentration & Characteristics

| % of NAV in top 25 holdings     | 70 |
|---------------------------------|----|
| Total number of holdings        | 79 |
| 12 month portfolio turnover (%) | 45 |
| 12 month name turnover (%)      | 32 |
| Active share <sup>2</sup> (%)   | 91 |

| Equity | Currency  | FTSE World Index  |
|--------|---|---|
| 71     | 81  | 94  |
| 33     | 39  | 62  |
| 12     | 12  | 4   |
| 12     | 14  | 14  |
| 10     | 10  | 7   |
| 4      | 6   | 7   |
| 28     | 19  | 6   |
| 1      | 0   | 0   |
| 100    | 100   | 100   |
|        | 71<br>33<br>12<br>12<br>10<br>4<br><b>28</b><br>1 | 71 81   33 39   12 12   12 14   10 10   4 6   28 19   1 0 |

### Top 10 Holdings

|                           | FTSE Sector            | %    |
|---------------------------|------------------------|------|
| British American Tobacco  | Consumer Staples       | 6.8  |
| NetEase                   | Consumer Discretionary | 6.3  |
| Naspers                   | Technology             | 5.8  |
| XPO Logistics             | Industrials            | 5.7  |
| Comcast                   | Telecommunications     | 3.3  |
| Taiwan Semiconductor Mfg. | Technology             | 3.0  |
| Anthem                    | Health Care            | 2.9  |
| Howmet Aerospace          | Industrials            | 2.7  |
| Bayerische Motoren Werke  | Consumer Discretionary | 2.6  |
| ING Groep                 | Financials             | 2.5  |
| Total                     |                        | 41.6 |

### Fees & Expenses (%), for last 12 months

| Ongoing charges                                 | 1.25   |
|---|--------|
| Fixed management fee <sup>3</sup>               | 1.20   |
| Fund expenses                                   | 0.05   |
| Performance related management fee <sup>3</sup> | (0.74) |
| Total Expense Ratio (TER)                       | 0.51   |

The average management fee\* charged by the Investor Share Class is 0.76% per annum.

\* The Shared Investor RRF Class (A) will continue to charge the fee of the Investor Share Class, reduced by 0.3% per annum,<sup>+</sup> with reference to the FTSE World Index until the earlier of the first dealing day (a) on or after 14 May 2023, or (b) on which the average management fee charged by the Investor Share Class equals or exceeds 1.5% per annum of the Investor Share Class' net assets for the period ending on that dealing day and beginning on the later of (i) 12 months prior to that dealing day, or (ii) 14 May 2020. Please refer to the Fund's prospectus for more details. <sup>+</sup> This 0.3% per annum reduction is provided because investors in the Shared Investor RRF Class (A) are subject to an additional administrative fee, as they separately agree with Allan Gray Proprietary Limited (or one of its affiliates) from time to time.

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk. See Notices for important information about this Fact Sheet.

Fund data for the period before 14 May 2020 relates to the Investor Share Class. Active share is temporarily calculated in reference to the FTSE World Index.

- vear rolling Full management fee consists of 1.5% per annum ± up to 1%, based on 3 year rolling outperformance/(underperformance) vs the FTSE World Index. Beginning 14 May 2020, for its application to the Shared Investor RRF Class (A), this fee is reduced by 0.3% per annum.\*



# **Orbis Global Equity Fund**

# Shared Investor Refundable Reserve Fee Share Class (A) ("Shared Investor RRF Class (A)")

This Fact Sheet is a Minimum Disclosure Document and a monthly General Investor Report as required by the South African Financial Sector Conduct Authority.

| Investment Manager                                   |  |
|--|--|
| Fund Inception date                                  |  |
| Class Inception date (Shared Investor RRF Class (A)) |  |
| Number of shares (Shared Investor RRF Class (A))     |  |
| Income distributions during the last 12 months       |  |

### Fund Objective and Benchmark

The Fund is designed for investors who have made the "asset allocation" decision to invest a predetermined amount in global equities. It seeks higher returns than the average of the world's equity markets, without greater risk of loss. A benchmark is used by the Fund for two purposes: performance comparison (the "Fund Benchmark") and performance fee calculation (the "Performance Fee Benchmark"). The Fund Benchmark is the FTSE World Index, including income, before the deduction of withholding taxes ("FTSE World Index"). The Performance Fee Benchmark of the Shared Investor RRF Class (A) is the MSCI World Index, including income and after deduction of withholding taxes.

# How We Aim to Achieve the Fund's Objective/Adherence to Objective

The Fund is actively managed and seeks to remain virtually fully invested in and exposed to global stockmarkets. It invests in equities considered to offer superior fundamental value. These equities are selected using extensive proprietary investment research. Orbis devotes a substantial proportion of its business efforts to detailed "bottom up" investment research conducted with a long-term perspective, believing that such research makes superior long-term performance attainable. The lower the price of a share as compared to its assessed intrinsic value, the more attractive Orbis considers the equity's fundamental value. The Investment Manager believes that over the long term, equity investing based on this approach offers superior returns and reduces the risk of loss. The Fund may, to the extent permitted by its investment the Investment Manager believes this to be consistent with the Fund's investment objective.

Exchange rate fluctuations significantly influence global investment returns. For this reason, part of Orbis' research effort is devoted to forecasting currency trends. Taking into account these expected trends, Orbis actively reviews the Fund's currency exposure. In doing so, Orbis places particular focus on managing the Fund's exposure to those currencies considered less likely to hold their long-term value. The Fund's currency deployment therefore frequently differs significantly from the geographic deployment of its selected equities.

The Fund does not seek to mirror the Fund Benchmark but may instead deviate meaningfully from it in pursuit of superior long-term capital appreciation.

The net returns of the Shared Investor RRF Class (A) from its inception on 14 May 2020, stitched with the net returns of the Investor Share Class from the Fund's inception to 14 May 2020, have outperformed the stitched Performance Fee Benchmarks of the respective classes. The Fund will experience periods of underperformance in pursuit of its long-term objective.

#### Management Fee

As is described in more detail in the Fund's Prospectus, the Fund's various share classes bear different management fees. The fees are designed to align the Investment Manager's interests with those of investors in the Fund.

For an initial period of time, the Shared Investor RRF Class (A) is charging the fee of the Investor Share Class, reduced by 0.3% per annum, with reference to the FTSE World Index. Numerous investors have switched to the Shared Investor RRF Class (A) from the Investor Share Class. This temporary measure will ensure that the fees paid by investors account for underperformance experienced by the Investor Share Class before the inception date of the Shared Investor RRF Class (A). The fee of the Investor Share Class that is currently being charged to the Shared Investor RRF Class (A) is calculated as follows:

| Orbis Investment Management Limited |
|-------------------------------------|
| 1 January 1990                      |
| 14 May 2020                         |
| 3,701,268                           |
| None                                |

The fee rate is calculated weekly by comparing the Class' performance over three years against the FTSE World Index. For each percentage point of three year performance above or below that benchmark's performance, 0.04 percentage points are added to or subtracted from 1.5%, subject to the following limits:

- Maximum fee: 2.5% per annum
- Minimum fee: 0.5% per annum

This fee is then reduced by 0.3% per annum. This 0.3% per annum reduction is provided because investors in the Shared Investor RRF Class (A) are subject to an additional administrative fee, as they separately agree with Allan Gray Proprietary Limited (or one of its affiliates) from time to time.

The Shared Investor RRF Class (A) will continue to charge the fee of the Investor Share Class, reduced by 0.3% per annum, with reference to the FTSE World Index until the earlier of the first dealing day (a) on or after 14 May 2023, or (b) on which the average management fee charged by the Investor Share Class equals or exceeds 1.5% per annum of the Investor Share Class' net assets for the period ending on that dealing day and beginning on the later of (i) 12 months prior to that dealing day, or (ii) 14 May 2020. After this point, the Class' management fee will instead be charged as follows:

- Base Fee: Calculated and accrued weekly at a rate of 0.8% per annum of the Class' net asset value. Investors separately pay an administrative fee directly to Allan Gray Proprietary Limited or one of its affiliates. The Investment Manager or one of its affiliates is entitled to receive a separate fee from Allan Gray Proprietary Limited or one of its affiliates in connection with this administrative fee, related to services the Investment Manager and its affiliates provide to Allan Gray Proprietary Limited or its affiliates.
- Refundable Performance Fee: When the performance of the Shared Investor RRF Class (A) (after deducting the Base Fee and an additional 0.3% per annum, which is deemed to be representative of the aforementioned administrative fee) beats the Performance Fee Benchmark over the period from one dealing day to the next, 25% of the value of the outperformance is paid into a reserve and reinvested into the Fund. If the value of the reserve is positive on any dealing day, the Investment Manager is entitled to a performance fee in an amount capped at the lesser of an annualised rate of (a) one-third of the reserve's net asset value and (b) 2.5% of the net asset value of the Shared Investor RRF Class (A). Fees paid from the reserve to the Investment Manager are not available to be refunded as described below.

When the performance of the Shared Investor RRF Class (A) (after deducting the Base Fee and the aforementioned additional 0.3% per annum) trails the Performance Fee Benchmark over the period from one dealing day to the next, 25% of the value of the underperformance is refunded from the reserve to the Shared Investor RRF Class (A). If at any time sufficient value does not exist in the reserve to provide the refund, a reserve recovery mark is set, and subsequent underperformance is tracked. Such relative losses must be recovered before any outperformance results in any payment to the reserve.

Please review the Fund's prospectus for additional detail and for a description of the management fee borne by the Fund's other share classes.



# **Orbis Global Equity Fund**

# Shared Investor Refundable Reserve Fee Share Class (A) ("Shared Investor RRF Class (A)")

### Fees, Expenses and Total Expense Ratio (TER)

In addition to the fees payable to its Investment Manager, the Fund bears operating costs, including the costs of maintaining its stock exchange listing, Bermuda government fees, legal and auditing fees, reporting expenses, the cost of preparing its Prospectus and communication costs. Finally, the Fund incurs costs when buying or selling underlying investments. Operating costs (excluding the Investment Manager's fee, the cost of buying and selling assets, interest and brokerage charges and certain taxes) attributable to the Fund's Shared Investor RRF Class (A) are currently capped at 0.15% per annum of the net asset value of that class.

Where an investor subscribes or redeems an amount representing 5% or more of the net asset value of the Fund, the Investment Manager may cause the Fund to levy a fee of 0.40% of the net asset value of the Fund's shares being acquired or redeemed.

The annual management fees charged are included in the TER. The TER is a measure of the actual expenses incurred by the Class over a 12 month period, excluding trading costs. Since Fund and Class returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns. Expenses may vary, so the current TER is not a reliable indicator of future TERs.

### **Risk/Reward Profile**

- The Fund is designed for investors who have made the "asset allocation" decision to invest a predetermined amount in global equities.
- Investments in the Fund may suffer capital loss.
- Investors should understand that the Investment Manager generally assesses an equity investment's attractiveness using a three-to-five year time horizon.

### Changes in the Fund's Top 10 Holdings

| 31 March 2021             | %    | 30 June 2021              | %    |
|---------------------------|------|---------------------------|------|
| British American Tobacco  | 7.5  | British American Tobacco  | 6.8  |
| Naspers                   | 6.9  | NetEase                   | 6.3  |
| NetEase                   | 6.2  | Naspers                   | 5.8  |
| XPO Logistics             | 5.7  | XPO Logistics             | 5.7  |
| Bayerische Motoren Werke  | 3.8  | Comcast                   | 3.3  |
| Anthem                    | 3.2  | Taiwan Semiconductor Mfg. | 3.0  |
| Comcast                   | 3.2  | Anthem                    | 2.9  |
| Howmet Aerospace          | 3.1  | Howmet Aerospace          | 2.7  |
| Taiwan Semiconductor Mfg. | 2.8  | Bayerische Motoren Werke  | 2.6  |
| Newcrest Mining           | 2.7  | ING Groep                 | 2.5  |
| Total                     | 45.0 | Total                     | 41.6 |

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk.



# **Orbis Global Equity Fund**

#### Additional Information

South African residents should contact Allan Gray Unit Trust Management (RF) Proprietary Limited at 0860 000 654 (toll free from within South Africa) or offshore\_direct@allangray.co.za to receive, free of charge, additional information about a proposed investment (including Prospectus, application forms, annual reports and a schedule of fees, charges and maximum commissions). The Investment Manager can be contacted at +1 441 296 3000 or clientservice@orbis.com. The Fund's Custodian is Citibank N.A., New York Offices, 388 Greenwich Street, New York, New York 10013, U.S.A. All information provided herein is subject to the more detailed information provided in the Fund's Prospectus.

#### Share Price and Transaction Cut Off Times

Share prices are calculated for the (i) Investor Share Class(es), (ii) Shared Investor Refundable Reserve Fee Share Class(es), (iii) Shared Investor Refundable Reserve Fee Share Class(es) (A), (iv) Standard Share Class(es) and (v) Standard Share Class(es) (A) on a net asset value basis by share class, normally as of 5:30 pm (Bermuda time), (a) each Thursday (or, if a Thursday is not a business day, the preceding business day), (b) on the last business day of each month and/or (c) any other days in addition to (or substitution for) any of the days described in (a) or (b), as determined by the Investment Manager or Manager (as indicated in the Fund's prospectus) without notice.

Subscriptions are only valid if made on the basis of the Fund's current Prospectus. To be processed on a given dealing day: subscription requests into an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm on that dealing day; subscription requests into an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; redemption requests from an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 12 noon; redemption requests from an Orbis Fund that is an Orbis SICAV Fund must be submitted by 12 noon; redemption requests from an Orbis Fund that is an Orbis SICAV Fund must be submitted by 12 noon; requests to switch from an Orbis SICAV Fund to a different Orbis Fund that is also not an Orbis SICAV Fund must be submitted by 12 noon; requests to switch from an Orbis SICAV Fund into a different Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is an Orbis SICAV Fund must be submitted by 12 noon; and requests to switch from an Orbis Fund that is an Orbis SICAV Fund to a different Orbis Fund that is also an Orbis SICAV Fund must be submitted by 12 noon; and requests to switch from an Orbis Fund that is an Orbis SICAV Fund to a different Orbis Fund that is also an Orbis SICAV Fund must be submitted by 12 noon; and requests to switch from an Orbis Fund that is an Orbis SICAV Fund to a different Orbis Fund that is also an Orbis SICAV Fund must be submitted by 5:30 pm. All times given are Bermuda time, and all requests must be properly completed and accompanied by any required funds and/or information.

Share prices, updated weekly, are available:

- by e-mail, by registering with Orbis for this service at the Orbis website at www.orbis.com,
- for the Shared Investor RRF Share Class(es) (A) and Standard Share Class(es) (A), from the Allan Gray Unit Trust Management (RF) Proprietary Limited's website at www.allangray.co.za, and
- for the Shared Investor RRF Share Class(es), Standard Share Class(es), and Investor Share Class(es), from the Orbis website at www.orbis.com.

#### Legal Notices

Returns are net of fees, include income and assume reinvestment of dividends. Figures quoted are for the periods indicated for a \$10,000 investment (lump sum, for illustrative purposes only). Annualised returns show the average amount earned on an investment in the Fund/share class each year over the given time period. This Report does not constitute advice nor a recommendation to buy, sell or hold, nor an offer to sell or a solicitation to buy interests or shares in the Orbis Funds or other securities in the companies mentioned in it.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of an investment in the Fund may go down as well as up, and past performance is not a reliable indicator of future results. The Investment Manager provides no guarantee with respect to capital or the Fund's returns. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Commission and incentives may be paid by investors to third parties and, if so, would be included in the overall costs. Individual investors' performance may differ as a result of investment date, reinvestment date and dividend withholding tax, as well as a levy that may apply in the case of transactions representing more than 5% of the Fund's net asset value. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. The Fund invests in foreign securities. Depending on their markets, trading in those securities may carry risks relating to, among others, macroeconomic and political circumstances, constraints on liquidity or the repatriation of funds, foreign exchange rate fluctuations, taxation and trade settlement.

The discussion topics for the commentaries were selected, and the commentaries were finalised and approved, by Orbis Investment Management Limited, the Fund's Investment Manager. Information in this Report is based on sources believed to be accurate and reliable and provided "as is" and in good faith. The Orbis Group does not make any representation or warranty as to accuracy, reliability, timeliness or completeness of the information in this Report. The Orbis Group disclaims all liability (whether arising in contract, tort, negligence or otherwise) for any error, omission, loss or damage (whether direct, indirect, consequential or otherwise) in connection with the information in this Report.

#### **Fund Minimum**

Minimum investment amounts in the Fund are specified in the Fund's Prospectus, provided that a new investor in the Orbis Funds must open an investment account with Orbis, which may be subject to minimum investment restrictions, country restrictions and/or other terms and conditions. For more information on opening an Orbis investment account, please visit www.orbis.com.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees, remain subject to the investment minimums specified by the applicable terms and conditions.

#### Sources

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#### Notes to Help You Understand This Report

Certain capitalised terms are defined in the Glossary section of the Orbis Funds' respective Prospectuses, copies of which are available upon request from Allan Gray Unit Trust Management (RF) Proprietary Limited, a Member of the Association for Savings & Investments SA. The country and currency classification for securities follows that of third-party providers for comparability purposes. Emerging Markets follows MSCI classification when available and includes Frontier Markets. Emerging Markets currency exposure is based on currency denomination. Based on a number of factors including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Funds' exposures accordingly. Totals presented in this Report may not sum due to rounding.

Risk measures are ex-post and calculated on a monthly return series. Months to recovery measures the number of months from the preceding peak in performance to recovery of that level of performance.

12 month portfolio turnover for the Orbis Equity and Multi-Asset Class Funds is calculated as the lesser of total security purchases or sales in the Fund over the period, divided by the average net asset value (NAV) of the Fund. Cash and cash equivalents are not included.

12 month name turnover for the Orbis Equity and Multi-Asset Class Funds is calculated as the number of positions held by the Fund at the start of the period but no longer held at the end of the period, divided by the total number of positions held by the Fund at the start of the period. Cash and cash equivalents are not included.

Active share is a measure of the extent to which the holdings of the Orbis Equity and Multi-Asset Class Funds differ from their respective benchmark's holdings. It is calculated by summing the absolute value of the differences of the weight of each individual security in the specific Orbis Fund, versus the weight of each holding in the respective benchmark index, and dividing by two. For the Multi-Asset Class Funds, three calculations of active share are disclosed. The Portfolio active share incorporates the equity, fixed income, commodity-linked and other securities (as applicable) held by the Orbis Fund and compares those to the holdings of the composite benchmark. The Equity and Fixed Income active shares are calculated as if the equity and fixed income portions of the Orbis Funds are independent funds; each of those two sets of holdings is separately compared to the fully-weighted holdings in the appropriate component of the composite benchmark. Although the Multi-Asset Class Funds hedge stock and bond market exposure, the active share calculations are "gross" and not adjusted to reflect the hedging in place at any point in time.

The total expense ratio has been calculated using the expenses, excluding trading costs, for the 12 month period ending 30 June 2021.